

# Mungji Group

Proving Mettle with Metal



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# About us

Since our inception in 1984 we have been manufacturing automotive parts and assemblies for Indian OEMs namely Mahindra & Mahindra and Tata Motors at Chakan & Nashik. Today we have also diversified into precision fabricated & machined parts supplying to global OEMs and multinationals.

MORE THAN 4 DECADES  
OF BUSINESS IN THE  
ENGINEERING AND  
AUTOMOBILE INDUSTRY



CATERING TO  
INTERNATIONAL &  
DOMESTIC CUSTOMERS



## VISION

To be a preferred supplier among domestic and international customers, while adhering to our core values and helping build and support sustainable communities.[ By a sustainable community we mean, a place where the needs of all the stakeholders are met, people feel that their safety and health is taken care of and are ultimately happy.]



## MISSION

We supply world-class quality automotive and engineering products at a competitive price, by committing to on- time deliveries to domestic and international customers



## CORE VALUES



Customer Satisfaction



Integrity



Respectful Relationships



Innovation



Entrepreneurship



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The Founder and CMD

## Vivek (Praful) Mungi

Vivek Mungi is the Chairman and Managing Director of Mungi Group. He is popularly known as Praful. He is also a fitness enthusiast, a great home-chef and a loving father to his two daughters. He completed his Bachelors in Mechanical Engineering from Dharvad Engineering college, where he has also been felicitated in 2017 for being one of their most eminent and successful alumni.

He has been an entrepreneur in the engineering and allied industry since 1984. He has been a part of various industrial and non-industrial forums such as YPO, ACMA, CII and others. He has attended various management forums by Management icons such as Michael Porter and Steven Covey. He has also been a part of seminars at esteemed institutes such as ISB and Symbiosis institute of management.

He has also engaged in a fair bit of philanthropy throughout his career. His donations are primarily amongst local communities, where the factories are based. From adopting tribal schools, building wells in draught laden areas to donating school buses, he has given back to society in every small way possible. Today Mr. Mungi heads a multi-location, multi-product organization with a turnover of INR 2000 crores and a team of more than 5000 human assets.

# Mungi Group's Inception

This company started as a pursuit of Mr. Mungi with 4 workers, INR 4 lac capital investment and 4 machines.

Today we are a multi-product organization with

**9 Plants**

**CHAKAN &  
NASHIK**

MAHARASHTRA

**1 Plant**

**Sanand**

GUJARAT

**1 Plant**

**ZAHEERABAD**

TELANGANA

# Our Core Team



Vidita Mungi  
Director



Santosh Kulkarni  
President



Sandeep Purkar  
Chief Finance Officer



Milind Wagode  
Chief Operating Officer



Praful (Vivek) Mungi  
CMD



Kiran Aher  
Sector Head & CRM Head



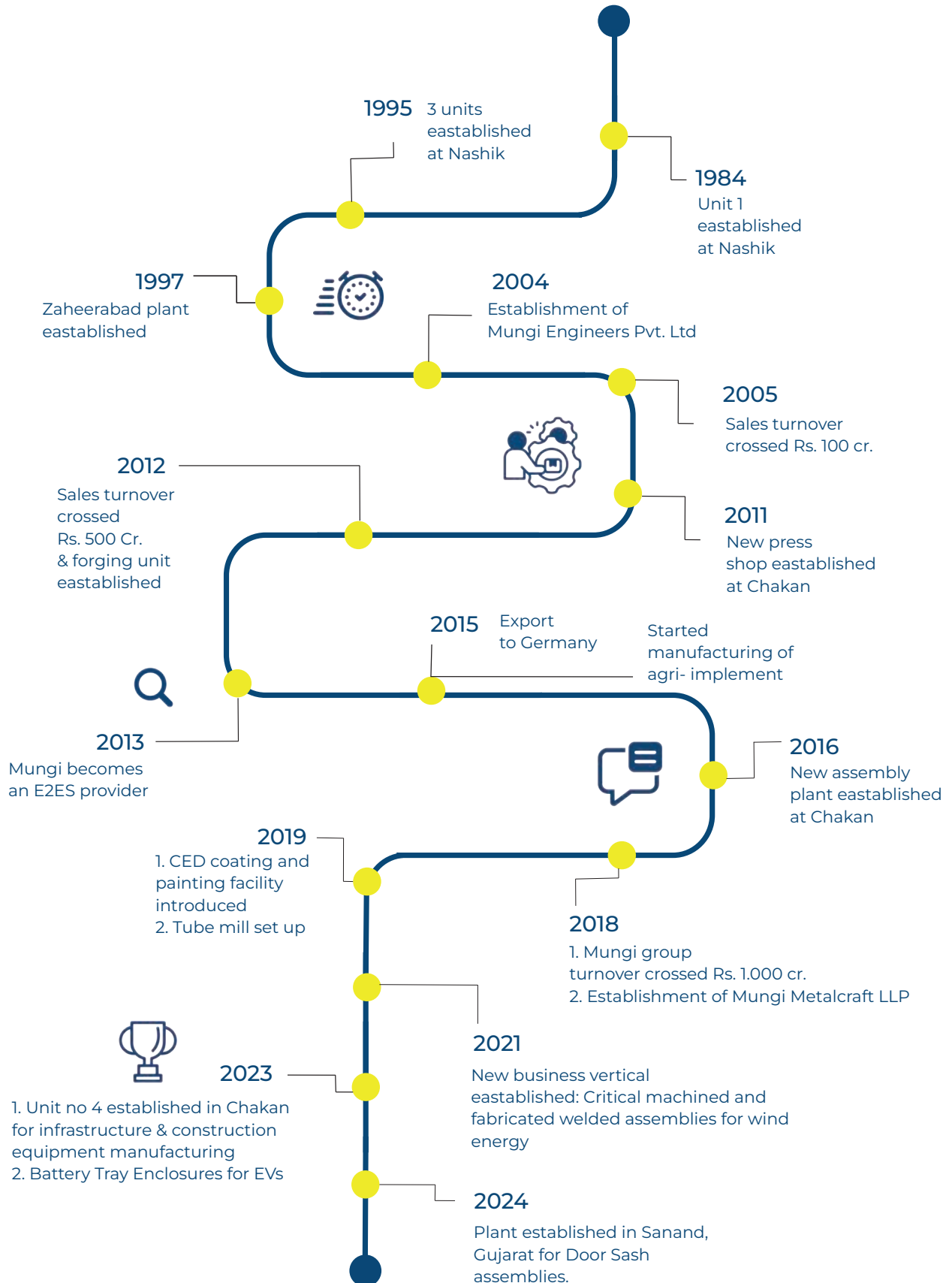
Prakash Jaisinghani  
Business Development Head



Deepak Kukawalkar  
GM Human Resources

Average tenure with Mungi Group -  
**20 years**

# Mungi Group's Journey





# Our Valued Clients





# Why Mungi ?

Proven History of success even in the adverse situations like recession and the Covid-19 Pandemic

Mungi Group incepted in 1984, with a modest start of 4 presses, 4 men and INR 4 lac as our turnover, today we have grown many folds to have achieved a turnover of over \$250 million USD (2000 crores INR).

De-risked our business with diversification in different business segments

Reduced dependency on one major customer and New customers added balanced the industry-specific socio- economic scenario. Automotive – Farm - Off-highways – Construction - Wind energy -

Developed ourselves as end-to-end solution provider for our customers

Hence in the past 5 years we have been able to on-board more than 10 new customers who are multi-national OEMs. Examples of these are Hyundai Construction, Shmitz Cargobull Germany, Wirtgen, Lear seating, etc

A minus rating by ICRA

Strong financial governance along with comprehensive risk assessment

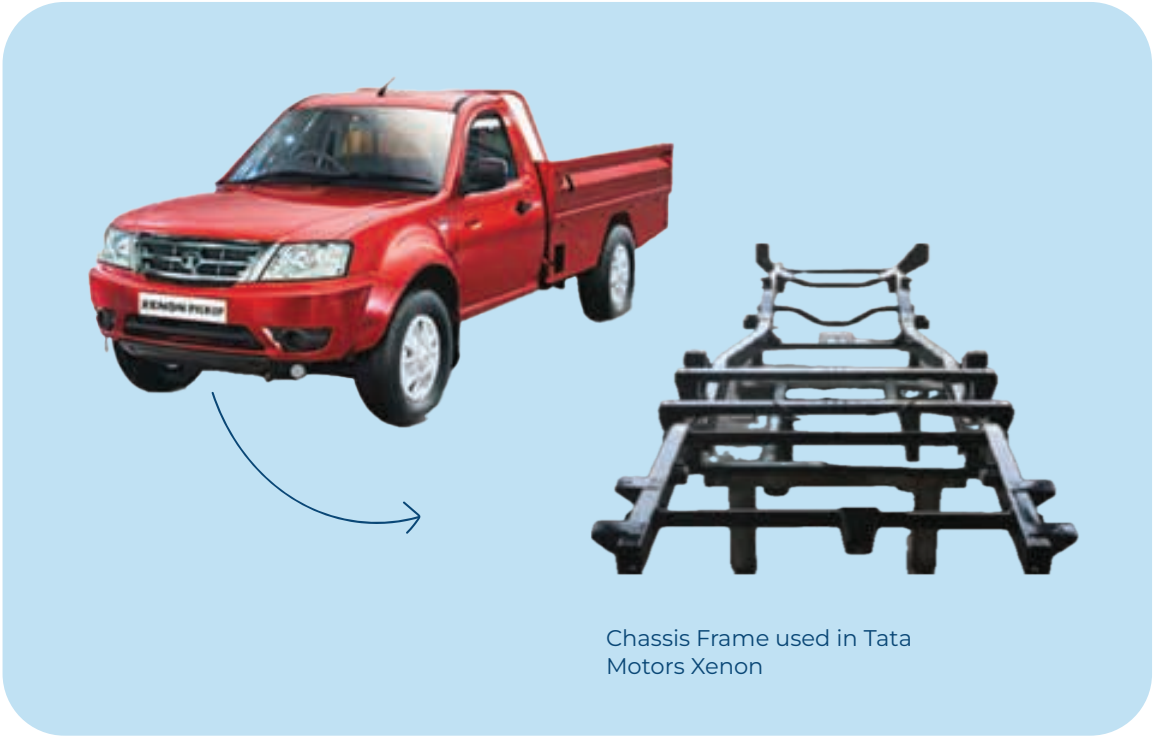
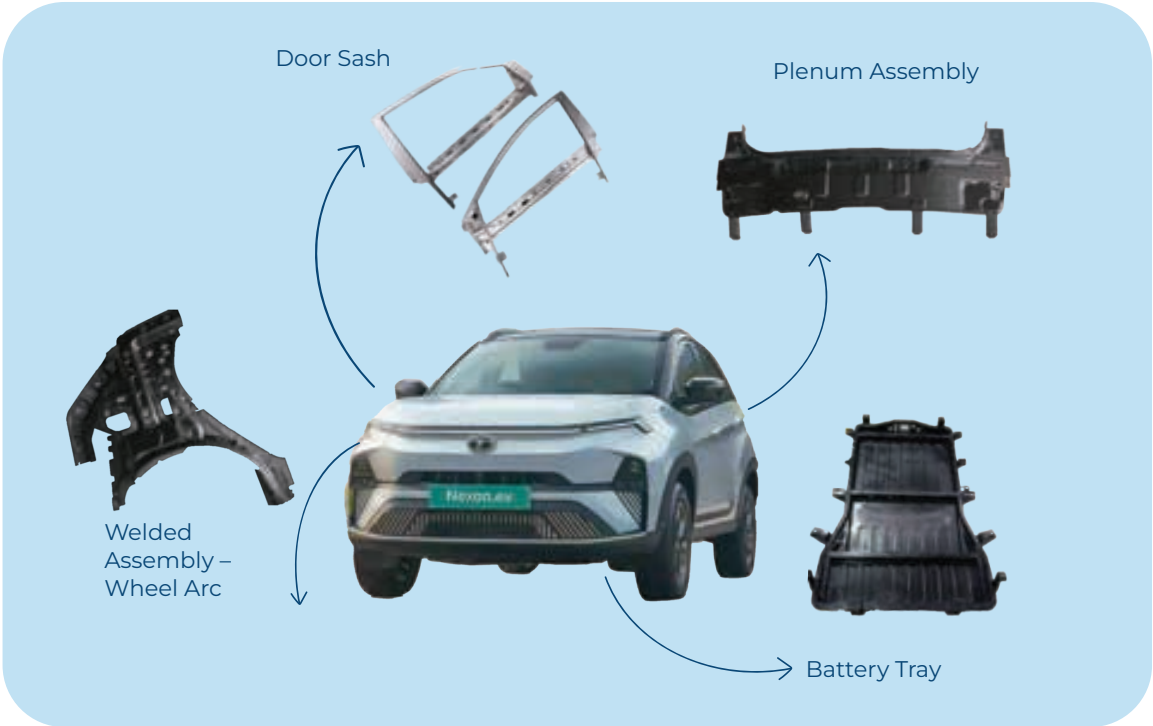
Strong relationship with our supplier partners

- Strong relationships with Raw Material, Tier-2 vendors, transporters, contractors and construction partners.
- We got exceptional support during the pandemic situation from our RM suppliers
  - Our construction partners helped us erect our latest plant for CED & painting within 180 days.

# Products and Application



# Products and Application



# Business Portfolio



## Sheet Metal Stamping

- Stamping Capacity : 100 T to 1800 T
- DP 980 HSS Grade Stamping
- Thickness : 0.70 mm to 16 mm

## ERW & CDW: Tube manufacturing facility

- ERW Tube : Round, Square, Rectangular Tubes, Special Sections
- CDW Tube : Round, Square, Rectangular, Special Sections
- Max Thickness : 5.50 mm Thickness [Upgradable]
- Material Grade : MS/SS
- Supply Condition : Standard & CTL
- Online NDT Weld Test Facility.
- PLC controlled online cutting
- Straightening Arrangement
- Annealing facility
- In-house complete lab for testing



## Surface Finishing – CED & Top Coat

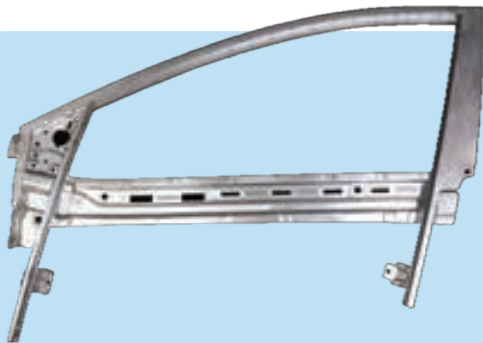
- No of Tanks : 14
- CED Tank Size : 8.7 x 4.1 x 3.8 Meter. ( Inner Sizes)
- Baking Oven Size : 3.0 x 2.5 x 30 Meter.
- CED Coating Color : Grey
- CED Paint Make : Kansai Nerolac
- PLC Based Auto Transporter
- SCADA System Implemented
- In-house Test Lab for Quality Checks

# Roll Forming & Door Sash



## Roll Forming- Set up

- Our set up includes
  - 15 rolling mills
  - Stretch bending
  - Saw cutting and auto de - burring
  - Robotic welding with CMT source
- Roll Forming Capacity up to 1500mm width
- Roll Forming from 0.6mm to 2.5 mm thick material
- 35 & 15 Stage Roll Form Setup with integrated Straightening, Punching, Spot Welding, Curving & Cutting



## Roll Forming – Products

Products include-

- Door Sash
- Cargo
- Body Side Panels
- Floor Panel
- Cross Members



# Battery Tray Enclosures

for Electric Vehicles



**Manufacturing:**  
Robotic Automated lines  
with in-house developed  
fixtures

We have developed battery trays  
indigenously as an alternative to  
Chinese battery tray enclosures in  
2022



**Surface Treatments**  
CED, Powder Coating & PVC  
coating



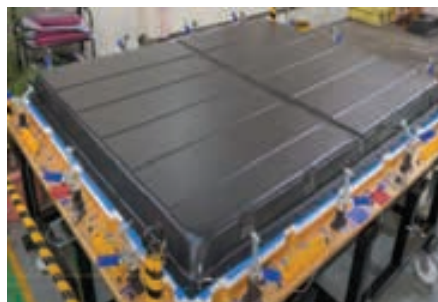
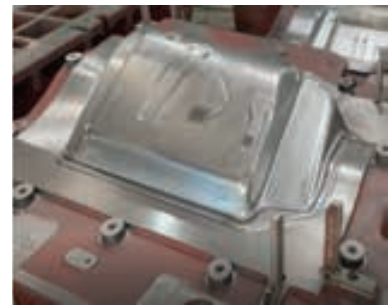


# MEPL - Captive Tool Room

Tool manufacturing and maintenance facilities

## USP

- DP780 & DP 980 Grade Component Tooling
- Experienced Staff and Operators with us since 20+ years
- Captive Tool Room – Priority is to awarded business
- Tryout Press – All sizes up to 1800T
- Max Tool Size: 3.2 x 1.8 x 0.65 Mtrs.
- Latest Tool Simulation Software – “Palm Stamp” for incremental Simulation
- Progressive Tool design, manufacturing and maintenance experience
- Tie up with Bangalore based Progressive Tool design house.
- In-house laser cutting facility for 2D and 3D
- In-house CMM facility
- Aluminum Tool design and manufacturing experience – Batter Tray



# Upcoming Plant Chakan, Maharashtra

Mungi Group has kick started the investment [approx. INR 350 Cr.] in Chakan to establish a state-of-the-art manufacturing setup to have mentioned facilities -

- 6 Acres of land in MIDC, phase 2 – already acquired
- Robotic Press Line with 1500T Header followed by 1000T, 800T, 800T, 800T
- Robotic Press Line with 1200T Header followed by 600T, 600T, 600T, 600T
- Auto Blanking / Profile Line 800T | Press Size 3000 x 2000mm
- TWB Line | 0.6mm to 3mm
- Progressive Press: 600T | Press Size 3100 x 1700mm
- Transfer Press : 2000T | Press Size 4500 x 2500mm
- Auto CMM/Image Measurement Setup



# Seat Frame

- All stamping tools designed and manufactured by in-house tool room
- Robot integration and installation by our inhouse team.
- All CTQ welding is carried out by robots
- Modular Assy. Fixtures for Quick Change over for variants.
- In-House Powder Coating Setup.
- Cost Effective Gang Tools.
- Quality Check - 100% online by electronic device



2nd Row  
40% bottom



2nd Row  
60% bottom



2nd Row  
40% Cushion



Driver Seat  
Frame

Co- Driver  
Seat frame



Development Team



# Our People & Culture

## Our Employee Value Proposition

"We at Mungi, treat our employees like extended family!"

- Personal involvement of the promoters in the business.
- Open door policy and company culture that resonates with the core values.
- High potential employees sent on study tours to Toyota, Japan for study tours.
- Motivational Programs such as Dussehra Pooja, Couple's Day, Naturopathy workshops, Founders Day are frequently conducted to boost employee moral.


## Our Leadership Competency Framework

- Our Leadership Competency framework is defined by our employees and all our HR processes are linked to it to provide growth opportunities to our employees.
- This framework is prepared based on the learnings and experiences of the employees from their own success stories in Mungi Group.



**01 EMPLOYEE STORIES**


**RELATIONSHIP THAT GOES BEYOND WORK.**



**MUNGI GROUP TREATS EMPLOYEES LIKE FAMILY.**

"With the help of Mungi Group, I was able to educate my child up to B.Tech. I will never forget this."


- **Muzaffar Ahmed**  
Senior Knowledge, Hyderabad



**WORKING WITH MR. MUNGI IS A GREAT BLESSING.**

"I can tell many good things about Mungi. In 2002, I was recruited to be a Process and Setup and have been with all of us in the initial days. He never treated us like workers. In fact, he used to carry the material himself and take it to the customer on his own when at the time of crisis. He would always ask about my health and my family, whenever I would go to work after being in leave. He never let us justify to express my respect and gratitude towards him."


- **Anand Nigade**  
Shift Supervisor, Raichur



**BELIEVES IN MAKING IMPOSSIBLE POSSIBLE.**

"In the year 2008, Mungi Group achieved a turnover of ₹100 crores, after 21 years. Then, in the next 8 years, we consistently achieved sales to multiples of ₹100 crores."


- **Ravi Bunde**  
Plant Head, Chikankot



**THE GROUP HELPS YOU REALISE YOUR DREAMS BY FOLLOWING 'TOGETHER WE GROW' PHILOSOPHY.**

"Mungi Group takes several initiatives to encourage employees towards self-learning. Platforms such as on-job trainings, e-learning and organization's library are remarkable instances. They give me the ability to constantly stay updated with the latest knowledge and to keep improving my capabilities."


- **Sanjay Mahajan**  
Quality Assurance Head, Raichur



**THE GROUP TEACHES YOU TO LEAD BY EXAMPLE.**

"When I started working on the development of the LTV lead beds, major quality defects came at the start of production. I was new and this was a huge challenge for me. A senior Mahindra quality officer directly called Proful sir to his office to discuss the issues. Very patiently, he accompanied me till the meeting along with the team. At the beginning of the meeting, Proful sir asked the Mahindra team to share both the good things and the bad things of the lead beds. He further said "Whatever the positives are, the credit goes to my team and whatever issues are there, I am accountable for the same." I can never forget these words and always try to follow the example set by Mr. Mungi. It was the most memorable and teaching moment of my life."


- **Milind Waghade**  
Sector Head, Chikankot



**INTEGRITY IS AT THE HEART OF MUNGI GROUP.**

"When I joined Mungi Group, I had a dream of building my own house. I worked hard, but still my bank balance was not sufficient, so the loan was not getting passed. Mungi Sir came to know about my problem. He stepped forward and helped me on a personal level. He always puts his employees before him. He has always been leading from the front. His integrity, dedication and leadership are the driving force of Mungi Group."

- **Shashikant Gangurde**  
Assembly Operator



**MUNGI GROUP DESERVES NOTHING BUT HORIZON.**

"I seriously wish that Mungi Group becomes a 1,000 crore company by 2030 and I'd like to take an active part in this journey."

- **Prakash Jaitinghani**  
Business Development Head

# Environmental, Social & Governance

## Reduction of carbon footprint

- Reducing our carbon foot print with the help of installing solar panels on rooftops and have plans of investing in a solar park.
- Investment of INR 6.5 crores made for Express feeders at Chakan. enhance it further by 5080 kw in the next year



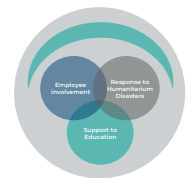
## Apprenticeship Program

- 400+ Apprentices trained by our organization under the Government's National Apprenticeship Promotion Scheme (NAPS).
- Internship program tie up with colleges for new technology adaptation



## CSR

- Belgaon Dhaga School Project with investment of INR 3 crores initiated.
- Engagement with various NGOs for uplifting the livelihood of the underprivileged.
- School Bus donation to Traffic Park, Nashik.



## Diversification into the Wind Energy segment

- In order to de-risk and to drive our company's vision we decided to venture into the wind energy segment in 2021.
- We now supply to Senvion – wind mill manufacturer



## Strong Corporate Governance

- Our core values are strongly in-built in our company culture and we also inculcate them using our corporate policies



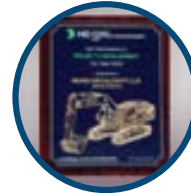
# Awards and Recognitions



Mahindra Special Appreciation Award FY 21-22



Mahindra Outstanding Performance Award in Supply Chain Management FY 22-23



Hyundai Construction award for Product Development FY 22-23



PVB Annual Supplier Conference Award 2021 TATA MOTORS



Highest Ever Rotavator 2021 Mahindra & Mahindra



India Innovation Award 2019 Mungi Engineers Pvt. Ltd



IBest Supplier Practices Award- Spicer India Pvt Ltd 2013-14



Best Supplier Overall Performance 03Award 2016 Tata Motors 2017-18



Best Supplier Overall Performance Award 2016 Tata Motors 2016-17



Best Supplier Overall Performance Awards 2012 - Tata Motors Ltd 2016-17



Mahindra Supplier Excellence Award for Body & Chassis Mahindra & Mahindra 2016-17



Supplier Excellence Award for Body and Chassis Mahindra & Mahindra 2014-15



Best Quality Supplier Tata Motors 2014-15



Best New Product Development Award - Spicer India Pvt. Ltd 2014-2015



Best Support in Speedy Ramp Up in Corgos Sanjeevani Award Mahindra & Mahindra 2013-14



Best Supplier Practices Award- Spicer India Pvt. Ltd 2013-14



Best Supplier Practices Award-Spicer India Pvt. Ltd 2013-14



Best Quality Supplier Tata Motors 2013-14



Best Supplier Practices Award- Spicer India Pvt Ltd 2013-14



Mahindra Supplier Evaluation Standard Level 'B' Awarded to Mungi Engineers Pvt. Ltd



Best New Product Development Award-Spicer India Pvt. Ltd 2013-14



Best Cost Efficient Awards 2012 - Tata Motors Ltd 2012-13



Best Cost Efficient Awards 2012 - Tata Motors Ltd 2012-13



Best Cost Efficiency Company Awards 2012 -Tata Motors Ltd 2012-13



Best LEAN Supplier Award- Spicer India Pvt. Ltd. 2011-12



Best Product Development Award - Ashok Leyland 2011-12



# Our Certifications & Ratings



- Our certifications & ratings:
- ICRA Rating: A-
- ISO: 45001 [OHSMS]
- EN:1090
- IATF: 16949
- DNB: 5A3
- ISO: 3834
- VDA 6.3





**Corporate Address:**

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